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Ignite your SUMMER

Explore red hot summer trends with our new Framcolor 2001 INTENSE Red and Gold shades.

Beat the HEAT

Get inspired by our new Framcolor Glamour shades that will put your summer on ice.

Let's get SOCIAL

The top performing looks from framesi stylists! See if one of your creations was featured.

Quarterly Newsletter

Capturing the Summer Spirit: Innexations and Celebrations!



DENNIS KATAWCZIK President, Framesi NA

Summer has officially arrived! Kids are out of school, staying up later and sleeping in, families are headed off on much-needed vacations to unwind (although we know the opposite often happens!), and nature is in full

bloom, allowing us to get outside and connect with the tranquility of the season and experience a sense of peace and relaxation. Yes, summer is a season that has a reputation for a slowing down of the usual pace of everyday life.

But not at framesi.

Our flurry of activity that enveloped Winter and Spring has reached a boiling point heading into summer. For instance, new products continue to roll out in the wake of FRAMESI COLOR LOVER DESIGN FIX & FLEX Hairspray, DECOLOR B PRO-FORCE and the new Framcolor Glamour Coral Blonde and Silver Violet shades. Within the pages of this very newsletter you'll find inspiration from our new FRAMCOLOR 2001 INTENSE Red and Gold Color Collection and ways to ice those summer services with the new Framcolor Glamour Frozen Blondes.

Also in this edition, we're overjoyed to introduce you to Clean and Conscious tBeauty Product with **MORPHOSIS SCALP AND HAIR TREATMENT LINE**. Redesigned, reformulated and reimagined from the ground up... Literally! Still the symbol of science meeting nature, now **MORPHOSIS** gives hair the greatest functional and cosmetic results with reduced environmental impact. This includes locally-sourced ingredients, technology that preserves the bio-availability of key ingredients and recyclable packaging and communication materials from sustainable certified processes. Technologically advanced to provide the best results in terms of effectiveness and aesthetics, the Morphosis Scalp and Hair Treatment lines are formulated with up to 98% natural ingredients, most from the Mediterranean regions. **MORPHOSIS** products are also vegan, and contain NO gluten, sodium laureth sulfate (SLES)/sodium lauryl sulfate (SLS) parabens or synthetic colors.

Summer is also a time of celebration! Graduations, Independence Day, Canada Day! Here at framesi we're lighting our biggest fireworks for the newly selected ITALIAN STYLE TEAM and DESIGN GROUP MEMBERS that will represent TEAM USA at the Framesi International Congress 2023 in Rhodes, Greece.

The depth of talent team members posess and the innovation and creativity in their proposals made whittling the dozens to a handful was an extremely difficult task. When the dust settled these are the world-class Creative Team Members selected to participate in **framesi International Congress 2023**:

Lanette Dwyer (@lanettedwyer) Xena Galietti (@xenathehairbender) Tina Brown (@tinabglam @tlorenstudio) Jeremy Abraham (@jeremytoddhair) Anthony Jefferson (@champoo412 @markanthonyhairsalon) Sarah Scaccia (@scacciahair)

We've included their instagram handles so you can make sure you're following them, especially as they share their experience in Greece as it happens! We're eagerly looking forward to October when these talented professionals are on a world stage exhibiting a new way of thinking about Italian Style Cutting during night one of Congress. We're anticipating with equal excitement the inspiration we'll devour served by other framesi creators from all over the globe. We hope you've made plans to join us in Greece!

We can't wait to share what we have in store in Fall and Winter. But, why get ahead of ourselves? For now, let's slow down, try to relax and enjoy all the reasons summer gives us to gather with family and friends in fellowship and revelry.

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Red & Gold: The Fiery Hues Taking Over 4 Summer 2023

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framesiprofessional.com/elite

4 NEW INTENSE SHADES THAT PROCESS IN HALF THE TIME!





THE NEW RED AND GOLD COLOR COLLECTION

NON-PROGRESSIVE PERMANENT HAIRCOLOR THAT PROCESSES IN HALF THE TIME!
PROCESSES TRUE TO LEVEL
UP TO 4 LEVELS OF LIFT
CAN PULL THROUGH ENDS
100% GRAY COVERAGE
VEGAN AND GLUTEN FREE





10.33 Intense Gold

6.054 Red Natural

7.054 Medium Red Natura

For professional use only. Review and adhere to all warnings on the product packaging before use. Can cause an allergic reaction, patch test before use. Strand test before use. GETTHELC

Every season brings with it an exciting opportunity to reinvent your look. This summer, it's time to ignite your style with these hot hair color trends of 2023!

Summer Gold

The model's natural level is level 7.

- 1. Base formula: FRAMCOLOR 2001 **INTENSE** 7.036 (30cc/g/1 oz.) + FRAMESI PROFESSIONAL ACTIVATOR 20 volume (60cc/ml/2 oz.).
- 2. Highlight or Balayage the midshaft and ends to a level 9.
- 3. Tone with FRAMCOLOR 2001 **INTENSE** 9.036 (20cc/g/ ²/₃ oz) + FRAMCOLOR 2001 INTENSE 10.33 (10cc/g/ ¹/₃ oz.) + FRAMESI PROFESSIONAL ACTIVATOR 10 volume (60cc/ml/2 oz).

Red, reminiscent of tropical sunsets and luscious strawberries, is a color that stands out in the crowd. It is audacious, fiery, and passionate.

Tropical Sunsets & Strawberries

The model's natural level is level 7.

- 1. Base formula: FRAMCOLOR 2001 INTENSE 7.054 (30cc/g/loz.) + FRAMESI PROFESSIONAL ACTIVATOR 20 volume (60cc/ml/2oz.).
- 2. Trace a line from the vertex to the tip of the ears.
- 3. In the back section, create dimension with FRAMCOLOR 2001 **INTENSE** 7.054 (15cc/g /½ oz.) + 6.055 (15cc/g/½ oz.) + FRAMESI PROFESSIONAL ACTIVATOR 20 volume (60cc/ml/2oz.) using foils.
- 4. Take back diagonal subsections, and cover the pieces close to the hairline with more product, then shade the product in a V shape as you approach the parting line at the vertex.
- 5. In the front section, create some face framing dimension with FRAMCOLOR 2001 INTENSE 7.054 (15cc/g/½ oz.) + 6.055 (15cc/g /½ oz.) + FRAMESI PROFESSIONAL ACTIVATOR 20 volume (60cc/ml/2oz.).
- 6. Apply the product 10 cm (4 in) away from the roots of the pieces at the vertex. As you approach the front hairline, apply the product closer and closer to the roots. Use aluminum foils to lift the front sections.

Framcolor Glamour

THE NEW FROZEN BLONDE

- AFFORDABLE LUXURY Superior quality, two applications per 100ml/3.4oz. tube!
- EASY Same formula root to ends with 100% gray coverage.
- INNOVATIVE Pure tone, true to swatch results that do not brown out.

10.626 Extra Light Blande Frazen 9.626 Very Light Blande Frazen 8.626 Light Blande Frazen

Create trendy frozen blondes when used as toners on pre-lightened hair. Intermixable with all Framcolor Glamour shades for customized colors with 100% gray coverage.

For professional use only. Review and adhere to all warnings on the product packaging before use. Can cause an allergic reaction, patch test before use. Strand test before use.

ZNEW SHADES

Francolor Glam

Francolor Gla

Beatthe

Get inspired by our new Glamour shades that will put your summer on ice.

Heatwave or not, we're here to keep you cool this summer with our latest launch. We're incredibly excited to announce the arrival of not one, not two, but three refreshing new shades in our Framcolor Glamour line - the Frozen Blondes.

Embrace the chill of Frozen Blondes and cool down your summer with this frosty fresh look.

1. Pre-lighten entire head to level 9.

2. Base formula: Framcolor Glamour 7.26 + FRAMESI PROFESSIONAL ACTIVATOR 10 vol. (1:1 ratio).

3. Ends Formula: Alternate in horizontal sections the following Framcolor Glamour formulas mixed 1:1 with FRAMESI PROFESSIONAL ACTIVATOR 10 volume: a) 10.626 b) 8.626

TRENDY FORMULAS FOR MIXING FRAMCOLOR GLAMOUR FROZEN BLONDE WITH OTHER FRAMCOLOR GLAMOUR SHADES

MOON ROCK SILVER	MINK PURPLE	FROZEN EARTH BLONDE	COOL HIBISCUS	FROZEN VIOLET STORM	INFRARED
•9.626 +•9.12	•10.626 + •1" 6.66	•8.626 + •8.33	•10.626 + •9.53	•8.626 + •7.64	•8.626 + •7.56
FROZEN GOLD	ICE QUEEN	FROZEN BLUE	CORAL GOLD	MOON SURFACE ASH	FORMULA KEY EQUAL PARTS FRAMCOLOR GLAMOUR FROZEN BLONDE SHADE
10 + •9.626 + • 1" 9.33	•10.626 + •12	•12 + •10.626 + •1"6.22	•10.626 + •9.53 +•1"9.33	•8.626 + •7.12	EXISTING FRAMCOLOR GLAMOUR SHADE

in case you missed it

We're thrilled to share that FRAMESI COLOR LOVER CURL DEFINE SHAMPOO was featured in US Weekly!

Check out what the US Weekly staff loved about our moisturizing and curl defining shampoo including how its special blend of natural ingredients combats dull, dry and frizzy hair for soft, radiant curls AND 95% longer lasting color. Pair with **FRAMESI COLOR LOVER CURL DEFINE CONDITIONER** to define, detangle and delight your curls in a way that will get everyone talking!





product spotlight

Define and separate curls. Eliminate frizz. Gain silky texture and smoothness, lose stiffness. Excellent for twist outs. With a unique compound rich in QUINOA, our curl defining cream keeps your color 95% longer. FRAMESI







FRAMESI COLOR LOVER SHAMPOO and CONDITIONER FRAMESI COLOR LOVER BOUNCE

exclusive elite support line 1.800.214.0618

FRAMESI R COLOR LOVER CURL PUDDING

FRAMESI ER COLOR LOVER NG STOP FRIZZ

1. Apply **FRAMESI COLOR LOVER CURL DEFINE SHAMPOO** to wet hair. Massage into a luxurious lather. Rinse thoroughly and repeat if necessary.

- 2. Follow with **FRAMESI COLOR LOVER CURL DEFINE CONDITIONER**. Comb the conditioner through with a Wide Tooth Comb for even distribution. Leave in 2-3 minutes, then rinse thoroughly.
- 3. Shake well and mist **FRAMESI COLOR LOVER BOUNCE** Curl Rejuvenating Spray from root to end.
- 4. Distribute FRAMESI COLOR LOVER CURL PUDDING + FRAMESI COLOR LOVER STOP FRIZZ and scrunch, define, and separate curls.
 5. Diffuse or air dry.

after



@curlyhairdaze



NEW FRAMESI **COLOR®** LOVER **DESIGN FIX & FLEX** WORKABLE, BRUSHABLE, STRONG HAIRSPRAY

>95% LONGER LASTING COLOR

Hold without limits! Touch it, toss it, even bru<mark>sh it.</mark> No flakes, no frizz, no fly-aways.



Design Fix and Flex is a fast drying, ultra fine, strong, and workable hairspray for color treated hair.

- 623-

SULFATE

SODIUM

CHLORIDE

FREE



GLUTEN

FREE

VEGAN

PARABEN





amesi ATES. PARABENS

07.2839

FREE FROM SULFATES, PARABENS GUITEN DEAS SODIUM CHLORDE

Net Wt. 10 or. 2839

Introducing the ultimate hairspray for color-treated hair!

Will not build-up, dull or mask haircolor, but allows it to shine through! **OUR FRAMESI COLOR LOVER DESIGN FIX & FLEX SPRAY** provides a flexible yet long-lasting hold that keeps your hair in place without feeling stiff or crunchy.

FRAMESI **COLOR**[®] LOVER

GERLAS

th QUIN

KEY FEATURES

- Retains color >95% longer.
- Re-shapeable styling and finishing spray
- Long-lasting hold

- EPA Compliant* *Environmental Protection Agency (50% VOC)
- Humidity-resistant barrier
- Thermal and UV protectants

Formulated with powerful ingredients like:



Quinoa Compound



Lycium **Chinese Fruit** Extract





Prickly Pear Fruit Extract

Olive Fruit Extract

Lycium Chinese, Prickly Pear, and Olive Fruit extracts provide antioxidants to protect hair from damage while providing moisture and shine for long-lasting vibrant color.

*Based on lab testing





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Did you know ...

your unused points ALWAYS rollover and NEVER expire?*

all in this together

you have always been here for us, and we are here because of you.

NEW! 10 PACK FRAMESI RETAIL BAGS send your guests home in style with

NEW framesi retail bags!



elite questions?

email us at **elite@framesi-na.com** or call **1.800.321.9648**, option 6

* framesi NA reserves the right to modify or discontinue this program anytime

Did you know ...

your purchases from authorized framesi distributors (stores, sales consultants, etc.) and direct framesi purchases are combined to total your quarterly purchases, which determine your elite points?

Did you know ...

The elite Support Line (1.800.214.0618) is available *EXCLUSIVELY* for your product and application questions?

EXAMPLE elite Acct#: ABC-12345 Salon Framesi - Leetsdale, PA 15056 TOTAL POINTS AVAILABLE: 1634 elite Level: Diamond

Form #: 1057

1 framesi elite point = \$1

Did you know you are given a reward level based on your quarterly purchases?

Take a look at the top left corner or your **elite** order form to check your current **elite** level! Are you Blue Diamond, Diamond, Sapphire, Emerald, Pearl, or Ruby?

elite	ELITE REWARDS LEVELS					
framesi MILAN	RUBY	PEARL	EMERALD	SAPPHIRE	DIAMOND	BLUE DIAMOND
QUARTERLY FRAMESI PURCHASES	\$500 - \$999	\$1000 - \$1,999	\$2,000 - \$3,499	\$3,500 - \$4,999	\$5,000 - \$9,999	\$10,000+
EARNINGS \$ / % OF TOTAL QUALIFIED PURCHASES	\$55	6%	8%	12%	15%	20%
EARN POINTS FOR EVERY DOLLAR	55 Points	60 - 120 Points	160 - 280 Points	420 - 600 Points	750 - 1,500 Points	2,000+ Points
WELCOME OFFER		EXC	CLUSIVE ONE-TIME W	ELCOME KIT UPON EN	ITRY	
PAY WITH POINTS [‡]	1 POINT = \$1 REDEEMABLE FOR PRODUCT, EDUCATION & TOOLS AT SALON COST [‡] points not redeemable for cash					
SEASONAL HAIR / MAKEUP PROPOSALS FROM MILAN, ITALY	\$	٩	٢	٢	٢	٢
NEW PRODUCT PREVIEW	\$	٠	٢	٢	٢	٢
EXCLUSIVE ELITE-ONLY HOTLINE		٠	٢	٢	٩	٢
COMPLIMENTARY DIGITAL EDUCATION / NEW PRODUCT UPDATE EDUCATION	4	٠	٢	٢	٩	٢
SURPRISE NATIONAL HOLIDAY OFFERS	-	-	٢	٢	٢	٢
FREE SAMPLING OF NEW PRODUCTS	-	-	-	٢	٢	٢
COMPLIMENTARY DIGITAL HANDS-ON EDUCATION	-	-	-	٢	٢	٢
TEST NEW PRODUCTS BEFORE THEY GO TO MARKET	-	-	-	_	_	١

framesiprofessional.com • Exclusive elite Support Line - talk to a live, certified framesi stylist • 1.800.214.0618

THREE WAYS TO REDEEM POINTS!

1. Email

2. Fax

3. Mail

Email clear and readable pictures or scans of your order form to: Fax your order form to:

412.264.5696

Mail **WHITE COPY** only of your order form to:

Framesi NA Attn: elite 17 Avenue A Leetsdale, PA 15056

elite@framesi-na.com



EDUCATION

T ICONIC RELOADED ALWAYS NOWHERE

Based on framesi Italy's annual collection, the IS Hair Trend Collection Book identifies the latest trends in hair cutting, coloring, make up and fashion. The IS Hair Trend Step by Step shows you how to recreate the other looks in the Collection!



As an Elite salon, you can use points to get Collection Classes in your salon. If you are in the top three tiers: Sapphire, Diamond and Blue Diamond, you can get these classes for **FREE!** Our Color Collections Classes are available to be held in your salon, offering you and your staff a chance to learn the latest haircut and color trends as well as do a cut and color technique led by a member of the Design Group or Italian Style Team, the top members of our education team.

Our Latest Trends Events are ticketed events held across the country. Designed for new users and current users alike! Gather with fellow stylists from your area for a chance to learn the latest trends and do a cut and color technique led by a member of our elite education teams, the Design Group or Italian Style Team.



TREND EVENTS



If you're interested in a Trend Event or Collection Class, please feel free to call the education department at 800-321-9648 x9 or email **framesiedu@framesi-na.com**. Or you can visit our website at **www.framesiprofessional.com**.

THE TRENDS EVENT TOUR

2/27/2023	San Antonio TX
2/27/2023	Port Orchard WA
3/20/2023	San Antonio TX
3/20/2023	St Cloud, MN
4/3/2023	Bryan TX
4/3/2023	Mason City IA
4/17/2023	Raleigh NC
4/17/2023	Houston TX
4/17/2023	Fort Dodge IA
4/17/2023	Delano MN
4/17/2023	Delano MN

SOLD OUT

 4/23/2023
 Moorhead MN

 4/24/2023
 Corpus Christi TX

 4/24/2023
 Fargo ND

 5/15/2023
 Jensen Beach FL

 5/21/2023
 Sarasota FL

 5/22/2023
 Columbia SC

 5/22/2023
 Clermont FL

 5/22/2023
 Clearwater FL

 5/22/2023
 Houston TX

 5/22/2023
 Sonora CA

 6/11/2023
 Palm Beach Gardens FL

SOLD OUT SOLD OUT

UPCOMING DATES

	Herrin IL Houston TX	TICKETS AVAILABLE! SOLD OUT		Mashpee MA Danvers MA	TICKETS AVAILABLE! TICKETS AVAILABLE!
	Sugarland TX	SOLD OUT		Marrero LA	TICKETS AVAILABLE!
8/21/2023	St. Augustine FL	TICKETS AVAILABLE!	10/16/2023	San Antonio TX	SOLD OUT
		SOLD OUT	10/17/2023	Vernon CT	TICKETS AVAILABLE!
8/28/2023	Ft. Lauderdale FL	TICKETS AVAILABLE!	10/23/2023	East Greenwich RI	TICKETS AVAILABLE!
9/11/2023	San Antonio TX	SOLD OUT	10/23/2023	Waco TX	SOLD OUT
9/18/2023	Greenville TX	SOLD OUT	10/23/2023	Balayage Trends Leetsdale PA	TICKETS AVAILABLE!
			10/30/2023	Balayage Trends Mechanicsburg	PA TICKETS AVAILABLE!

let's get social!





@created.bykira



@foiledbycarlee

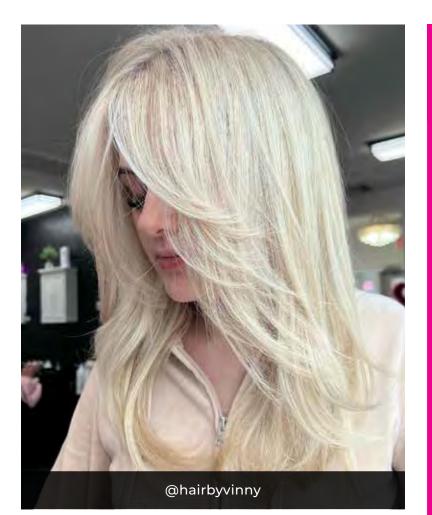
@thebalayageninja @hair_blush



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@salonupgh

connect with framesi on social media!

CONNECT

with framesi, fellow stylists, and salon guests!

SHARE

photos of your creations for a chance to be reposted!

INSPIRE

others and gain inspiration for your next style!

improve your chances!

sharing your looks, but not getting noticed?

our checklist



framesi July/August 2023 promotions



All FRAMESI COLOR LOVER Is: Vegan, Free From Sulfates, Parabens, Gluten, Dea & Sodium Chloride

Eframesi°

MILAN



framesiprofessional.com



you've got questions. FRAMESI HAS RESOURCES FOR STYLISTS

TESTIMONIAL VIDEOS

framesiprofessional.com/ videos/

see firsthand why stylists love framesi & get helpful tips and inspiration from our top stylists

RESOURCE CENTER

framesiprofessional.com/ resource-center/

get access to key framesi technical information for quick, easy application instructions and professional direction

EDUCATION PAGE

framesiprofessional.com/ classes/

available for all framesi color lines & higher education classes, find the perfect education option for you and your salon!



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SCAN USING YOUR PHONE CAMERA!

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